Name _____ Date _____

CLB 5 Introduction to Sales Support Needs Assessment

A "Needs Assessment" is for you and your teacher. It makes you think about what you know and what you want to learn. First, your teacher will read all the students' papers. Then your teacher will make decisions about what they need to teach you.

A "Needs Assessment" lets you share your ideas with your classmates and teacher.

Instructions:

1. Write your answers on the lines.

A. Write 3 things you know about sales support jobs like cashiers, service station attendants, shelf stockers, and salespeople.

1. _____
2. _____
3. _____

B. Write 3 things you want to learn about cashiers, service station attendants, shelf stockers, and salespeople.

1. _____
2. _____
3. _____

DRAFT